

Why ERP Projects Fail to Deliver ROI ?

Failure is common:
30-70% of projects are
late, over-budget, or
don't meet expectation

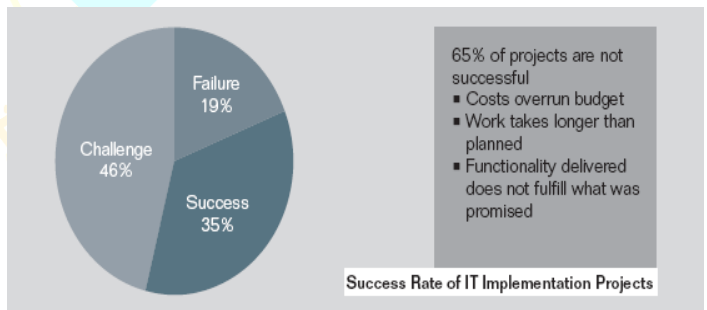
Understanding failure



Estimation of time:

Task Name	Duration	Start	F
Pre-Production	521.17 days	Wed 1/12/05	Fr
Develop script	2.5 days	Wed 1/13/07	I
Develop production board	3 days	Fri 1/15/07	We
Pick locations	0.67 days	Wed 1/10/07	Th
Hold auditions	2 days	Wed 1/12/05	Fr
Pre-Production complete	0 days	Fri 1/12/07	Fr
Production	5 days	Fri 1/12/07	Fr
Rehearse	2 days	Fri 1/12/07	Tu
Shoot video	2 days	Tue 1/16/07	Th
Log footage	1 day	Thu 1/18/07	Fr

Product Acceptance:





**Scheduling of Resources:
Using inexperienced
Consultants:**

"A lot of [consulting firms] will put in people through 'the academy,' where they take a training course and get sent straight out to the client. That won't work,"



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